IPA Sheet: Income Producing Activities

“A tracked number grows”

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Income Producing Activities | Sun | Mon | Tue | Wed | Thur | Fri | Sat | Weekly Total Breakdown |
| Skin Care Class  (3 or more faces) |  |  |  |  |  |  |  |  |
| Facial  (1-2 Faces) |  |  |  |  |  |  |  |  |
| 5 New Leads |  |  |  |  |  |  |  |  |
| $100 or more retail day |  |  |  |  |  |  |  |  |
| Career Chat |  |  |  |  |  |  |  |  |
| Guests to an event or meeting |  |  |  |  |  |  |  |  |
| 2 New Bookings |  |  |  |  |  |  |  |  |
| New Team Member |  |  |  |  |  |  |  |  |
| 10 Booking Dials |  |  |  |  |  |  |  |  |

Hobby Consultant: Complete 3 activities each week

Part Time Consultant: Complete 5 activities each week

Full Time Consultant: Complete 9 activities each week

Movin Up Consultant: Complete 12 activities each week

Team Building Consultant: Complete 24 activities each week

\*Put a check mark for each IPA you fully complete on the day you complete it.

Break down your totals in the right column in real numbers

Submit before weekly Girls Night Meeting to [acrewell33@yahoo.com](mailto:acrewell33@yahoo.com)

Name:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Number of IPA’s completed this week:\_\_\_\_\_\_\_\_\_ Week of\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_